



INDO-AFRICAN CHAMBER OF COMMERCE & INDUSTRIES

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Mrs. Sunanda Rajendran
Secretary General

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India – Angola Relations

India and Angola have traditionally enjoyed warm and friendly relations, which date back to pre-independence era of Angola. India has been a constant supporter of the freedom struggle in Angola against the Portuguese colonial rule, which finally led to Angola attaining independence on November 11, 1975.

High-level visit between India and Angola are expected to be exchanged in the near future, which would lead to still stronger bilateral relations.

There has been an increased number of visits by businessmen from India to Angola and the business is consistently growing. The bilateral trade and brief fact sheet are given at the end of the article. Several projects were pursued by Indian companies in Angola and lines of credit were also offered by India to pursue these projects. Some of these are summarized below.

RITES Limited would be implementing the Angolan Railway Rehabilitation Project in Huila province in Hulia province in Angola very soon. An MOU to this effect was signed between RITES Limited, India and Ministry of Transport, Government of Angola in June 2004. This project is being supported by a line of credit of US\$ 40 million extended by the Government of India to the Government of Angola.

EXIM Bank of India has extended a line of credit of US\$ 5 million to the Government of Angola for promotion of Indian exports to Angola. Kirloskar Brothers Limited would be supplying agricultural equipment to the Ministry of Agriculture, Government of Angola against the line of credit. A delegation of Kirloskar Brothers Limited also visited Angola from November 19-18, 2004 and discussed further areas of mutual interest for bilateral co-operation in agriculture sector.

State Bank of India would be opening its Representative Office in Luanda soon, all formalities having already been completed.

Telecommunications Consultants of India Limited (TCIL) signed a composite MOU, comprising 5 possible areas for co-operation in telecommunications sector, with Angola's Ministry of Telecommunications sector, with Angola's Ministry of Telecommunication on September 24, 2004 in Luanda. The MOU is expected to be formalized and implemented soon, through 6 proposals in the areas given by TCIL to the Government of Angola in November 2004.

The Indian Embassy in Luanda keeps sending Angolan candidates to India for training courses in India under the Indian Technical Economic Cooperation (ITEC) Programme of the Ministry of External Affairs, Government of Angola. Recently, President, REA (one of the Angolan chambers of commerce & Industry) attended a course conducted by the Confederation of Indian Industry (CII) in New Delhi from October 4-10, 2004.

Angolan cultural troupes have visited India a few times in the past at the invitation of the Indian Council for Cultural Relations (ICCR), New Delhi.

The Indian community in Angola numbers nearly 200. While some work in Angolan oilfields, others deal in business and trade. With bilateral cooperation ever rising, the number of Indian professionals coming to Angola is also steadily growing. On November 13, 2004, the Indian community in Luanda formed Indian Association of Angola.

Opportunities for Investment

- i) SODIAM, the Angolan diamond selling company has opened its offices in Tel Aviv, and Antwerp (Belgium) and this should lead to increased cooperation in diamond sector for us in the near future. Cutting and polishing of about 90% diamonds in the world is done in India. Diamond sector offers considerable scope for cooperation between India and Angola. Angola would be liberalizing its policies in diamond sector as far as investment and trading by foreigners is concerned.
- ii) With Angola producing 1 million barrels of oil per day, India can participate in Angola's oil sector.
- iii) Telecommunications is another areas in which Angola still needs vast development and India can offer its expertise to Angola.
- iv) Energy and water sectors, including irrigation, in Angola offer huge potential for exploring specific areas of interest for trade and investment.
- v) Creation of infrastructure, such as roads, transport including railways, schools, hospitals in rural areas, mass housing etc.

India-Angola Bilateral Trade

India's exports to Angola during the period 2002-2003 were worth US\$ 37.31 million while during the period 2003-2004, they were worth US\$ 70.55 million, an increase of 89.10%. India's exports to Angola during 2002-2003 grew by 49.14% as compared to exports to Angola during 2001-2002. The principal items of exports from India to Angola are meat and preparations, drugs and pharmaceuticals, dairy products, machinery and instruments, cotton yarn, fabrics and made-ups etc. The imports by India from Angola are almost zero. With the peace coming to Angola, several business delegations are visiting Angola. Increased Indian exports to and investments in Angola are expected to follow.

Brief Fact Sheet on Angola

Head of State:	Jose Eduardos dos Santos
Prime Minister:	Fernando Dias dos Santos 'Nando'
Capital City:	Luanda
National Day:	November 11 (1975)
Language:	Portuguese and various local languages
Currency:	Kwanza (Kz) = 100 lwei
Area:	1,247,000 sq. kms.
Population:	13.66 million (2001)
GDP:	US\$ 20.42 billion (2003)
GDP per capita:	US\$ 1,900 (2003)
Imports:	US\$ 4.0799 billion (2003)
Exports:	US\$ 9.6185 billion (2003)
Literacy:	42% (2004)
Life Expectancy:	36.79 years (2004)
Urbanisation:	N.A.
Natural Resources:	Diamonds, Petroleum / Oil products, gas, fish, wildlife, sea and marine resources, iron ore, phosphates, copper, feldspar, gold, etc.

For further information on Angola or India, and updates on bilateral relations, Embassy of India in Angola could be contacted at the following address:

Embassy of India, House No. 18 A,
Rua Marques Das, Minas, Caixa Postal 6040, Maculusso, Luanda (Angola)
Tel: (00 244 2) 392281, 371089 * Fax: (00 244 2) 371094 * Email: indembluanda@ebonet.net

Exhibition

79th ZAMBIA AGRICULTURAL & COMMERCIAL SHOW
(28th July - 1st August 2005)
Lusaka (Zambia)

Exhibit Profile:

● Processing machinery for vegetables, fruits edible oil seeds ● Tractors ● Drugs & Pharmaceuticals ● Automobile & Spare Parts ● Irrigation equipment like pipe drip irrigation sprinkle irrigation coupling equipment, etc. ● Cotton yarn fabrics made-ups ● Technologies for processing minerals ● Indian cosmetics soaps, shampoo, herbal products ● Leather footwear, Clothing ● Packaging machinery for packing juices, milk ● Household electrical & Kitchen appliances ● Plastic and rubber items, chemical glass-ware and ceramics ● Investment in power generation, transmission ● Stationery, Writing Instruments ,etc, etc.

For Exhibitions detail contact the Chamber

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ECONOMIC AND COMMERCIAL REPORT FOR APRIL 2005**ETHIOPIA****INTERNAL****Food aid:**

The United Nations World Food Programme (WFP) warned that the future of three million Ethiopians in need of food aid is in jeopardy with malnutrition rates on the rise and funding for humanitarian operations in Ethiopia drying up. According to the Disaster Prevention and Preparedness Commission (DPPC), over 2.2 million people residing in different States of Ethiopia need immediate food aid. WFP also indicated that US\$ 33 million would be required to continue to feed 1.5 million people for two and half months as part of the 2005 UN Humanitarian Appeal.

Ethiopia's Trade Balance:

Ethiopia's trade balance in the first quarter of the year 2004/05, has registered more than US\$ 690 million deficit, up by 31.25 per cent against the preceding quarter. The country's quarterly total import has climbed to US\$ 830.2 million over the reported period while the value of exports stood at a meager US\$ 139.3 million. The widening of the trade deficit was due to the pick-up in the country's total import related with the ongoing capacity building program and increase in the price of imported commodities such as fuels and construction materials. The decline in export earnings was attributable to lower volume of export and decrease in commodity price.

Inflation:

The level of general inflation of Ethiopia during the first quarter of the current fiscal year stood at 2.8 per cent, exhibiting a significant decline compared with the preceding quarter (5.4 per cent). Low level of cereal inflation and the decline in food inflation have contributed to the fall in the overall price.

Road Development Project:

The Ethiopian Roads Authority (ERA) announced that the 2nd Phase of Road Sector Development Program (RSDP-II) of the last two and a half years had scored a big achievement with an accomplishment of 130 per cent in both physical and financial terms. ERA has succeeded in rehabilitating, constructing and upgrading 4,416 km of roads of all types during the same period, up from its target of 3,400 km. Presently, seven and half years have passed since the launch of RSDP, which would continue till the year 2007. Until the end of December, 2004, a total of 13,125 km roads were constructed, upgraded and maintained at a cost of 12.8 billion birr (US\$ 1.5 billion). The major donors in this sector are: World Bank, EU, African Development Bank, OPEC Fund, BADEA, Saudi Fund for Development, Governments of Japan, Germany and Sweden.

Telecommunication Project:

Ethiopia has started laying a 10,000 km optic fiber network investment through out the country and to link this up with the submarine cables located in neighboring Djibouti. The optic fiber network link program with Djibouti is expected to be finalized by 2007/08. Ethiopia is among the few African countries that have not yet liberalized the telecommunication sector.

Petroleum Exploration:

The Malaysian oil company Petronas has applied to the Ethiopian Government for oil exploration license that would enable them to prospect for crude oil in the Ogaden basin in the Somali Regional State. In the past two years, experts of Petronas were analyzing the geological data collected from the Ogaden basin. On the basis of the findings, the company recently decided to take the concession in the Ogaden basin and is waiting for approval of the Ethiopian Government.

NBE issued new directive on gold trading:

The National bank of Ethiopia (NBE) issued a new directive on gold trading. It provides that persons having valid trade or investment or mining license could engage in the transaction of gold provided that they have license to trade gold from the appropriate authority. The directive prohibits involvement in gold export without the possession of an export permit from the NBE or from banks designated by it.

Ethiopian Airlines:

The Ethiopian Airlines (EAL) and the Boeing Company concluded an order agreement for five Boeing 787 Dreamliner jets and purchase rights for five additional 787s. The agreement is based on MoU signed between the two companies earlier this year. The first aircraft is scheduled for delivery in 2008. EAL will be the first Africa-based operator of the technologically advanced and rapidly selling jet. Boeing's partnership with Ethiopian Airlines dates back to some 50 years. Today, it operates an all-Boeing fleet of 737 and 767 airplanes.

EXTERNAL**China:**

The Ethiopian Embassy in Beijing stated that about 70 Chinese enterprises have received investment licenses to engage in various investment sectors in Ethiopia. 18 of the enterprises engaged in pharmaceuticals, infrastructure, metal works, restaurant and other manufacturing sectors had already entered into production phase. Ethiopia has secured US\$ 5 million from export of hides and skin, tantalum, natural gum and coffee to China in 2004.

France:

Following the Ethiopian Prime Minister's visit to France on April 13-15, 2005, the French investors expressed keen interest to invest in various sectors in Ethiopia. France is currently the 11th trading partner with Ethiopia. In 2004, bilateral trade between the two countries amounted to US\$ 64.4 million. French Government has been providing over 350 million euros annually in development assistance to Ethiopia.

Germany:

The Government of Germany has agreed to allocate 80 million euros to finance development projects in Ethiopia during the coming three years. The fund would be used for technical cooperation, capacity building, good governance, natural resources conservation and other development projects.

Italy:

The Governments of Ethiopia and Italy signed an agreement for soft loan worth 220 million euro in April, 2005. The loan would be used to co-finance a new hydroelectric power plant on Gilgel Gibe River. It is envisioned that the new hydropower plant will play an unprecedented role in harnessing the huge hydroelectric potential of Ethiopia by increasing the country's generation capacity by almost 40 per cent and making electricity available to approximately 800,000 new customers.

Indonesia:

The Ministry of Agriculture and Rural Development has announced that Indonesia has lifted restriction to import pickled sheep skin from Ethiopia. This followed an inspection visit by the Indonesian Auditor Team of Directorate General of Livestock Services to eight Ethiopian tanneries in March, 2005.

South Africa:

Alcatel South Africa stated that it has won a 14 million euro contract from the Ethiopian Telecommunication Corporation (ETC) to extend its telecommunications network in the eastern and southern parts of the country. Alcatel will supply its 1,350 network management package, allowing ETC to deliver fixed, mobile and internet services to cities such as Nazareth, Dire Dawa and Awash. The network extension is expected to be completed this summer.

Turkey:

Following the visit of Prime Minister of Turkey in March 2005, about 70 Turkey companies engaged in various sectors displayed their products at the Addis Ababa Exhibition Centre from April 14-17, 2005. Several small and medium sized companies took part in the Exhibition. The products displayed covered machineries, food stuffs, furniture, auto parts, etc.

Uganda:

The Governments of Ethiopia and Uganda signed an MoU on Bilateral Air Service Agreement in April, 2005. The agreement would help the two countries to open and allow for multiple designations of airlines, and abolition of restrictions on capacity, frequency and type of aircraft for commercial purposes. It also gives co-operative arrangement between designated airlines of both countries in marketing, training, equipment utilization, blocked-space and code-sharing or leasing.

The Ugandan Government is to import one million male sterilized tsetse flies from Ethiopia to help eradicate the tsetse menace in the country. The five-year project is to cost US\$ 9.5 million and is funded by the African Development Bank.

USA:

The U.S. Agency for International Development (USAID) has launched a new program called Growing Ethiopian Markets (GEM), a technical assistance program focused on supporting the key Ethiopian export sector. Ethiopia's exports to the United States remain at low level. In 2004, Ethiopia's AGOA exports to the U.S. totaled US \$5 million.

MULTILATERAL

EU:

The Ethiopian Government and the European Union signed a 30 million euro grant agreement in April, 2005. The grant would be used for procurement of food aid and crop mainly from the local market. The agreement would be executed in the current and the next European year.

BILATERAL

Bilateral Trade:

According to information obtained from the Directorate General of Commercial Intelligence and Statistics, following are the figures of Ethiopian imports and exports from/to India for the period April – January, 2005 :-

Imports from India :	Rs. 19548.37/- lakhs
Exports to India :	Rs. 3346.05/- lakhs

The balance of bilateral trade continues to be in India's favour. Commodity wise composition of India's exports mainly consists of Drugs & Pharmaceuticals, Machinery & Instruments, Manufactures of Metals, Paper/Wood Products, Plastic Products, Rubber manufactured products, Textiles/Yarns, Cosmetics/Toiletries, Glassware, etc. Commodity wise composition of Ethiopia's exports consists of Raw Hides & Skins, Pulses, Spices, Metal Scrap and leather.

Trade enquiries and Tenders received:

The Mission monitored 40 Tenders floated in Ethiopia, conveyed their details to Indian firms and took follow up action. Trade inquiries from Indian and Ethiopian firms were attended to and information supplied to the companies concerned. Some of the major Tender Notices were:-

- i) Tender issued by the Ethiopian Insurance Corporation for the supply of an integrated online insurance application software.
- ii) Tender Notices for Drugs and Medical supplies, Medical Equipment and Generators issued by the Ministry of Health
- iii) Tenders issued by the Ethiopian Roads Authority for construction of different projects and Consultancy Service for the technical assistance to strengthen ERA's Pavement Management System.
- iv) Tender issued by Nefas Silk Paints Industry for the supply of Raw materials
- v) Tender issued by the National Lottery for the supply of Instant Lottery Tickets
- vi) Tender issued by Wonji/Shoa Sugar Factory for designing, supplying, erecting and commissioning sugar factories.
- vii) Tender issued by EEPKO for the supply of Distribution materials
- viii) Tender issued by the Privatization and Public Enterprises Supervising Authority for the partial or total acquisition of Government Owned Public Enterprises

DJIBOUTI**Bilateral Trade:**

22. According to information obtained from the Directorate General of Commercial Intelligence and Statistics, following are the figures of Djiboutian imports and exports from/to India for the period April – January, 2005 :-

Imports from India : Rs. 45427.90/- lakhs
Exports to India : Rs.1065.65/- lakhs

The balance of bilateral trade continues to be in India's favour. Commodity wise composition of India's exports mainly consists of Iron and Steel products, Manufactures of Metals, Paper/Wood products, Food Items, Machinery & Instruments, Manufactures of Metals, Plastic Products, Drugs and Pharmaceuticals, Textiles/Yarns, Rubber products, Agro Chemicals, etc. Commodity wise composition of Djibouti's exports consists of Raw Hides & Skins, Spices and Metal Scrap.

(Ramesh Kumar)
Second Secretary (Commercial)

KENYA INTERNATIONAL AUTUMN FAIR – KENYA

(14 – 20 SEPTEMBER 2005)

Exhibits Profile

- | | |
|---------------------------------------|--|
| ✓ Art, Antiques & Handicrafts | ✓ Glassware & Porcelain |
| ✓ Artificial Flowers & Plants | ✓ Hardware & Do-It-Your Self (D-I-Y) |
| ✓ Automobiles & Auto Parts | ✓ House wares & Kitchen wares |
| ✓ Bags (Travel, School, Casuals, etc) | ✓ Household & Domestic Appliances |
| ✓ Building Materials | ✓ Imitation & Fashion Jewellery |
| ✓ Carpets & Wall Coverings | ✓ Leather & Leather Products |
| ✓ Chemicals & Allied Products | ✓ Lights, Lamps & Fixtures |
| ✓ Cosmetics, Perfumes & Beauty Aids | ✓ Office Equipment |
| ✓ Crystal wares & Chandeliers | ✓ Pictures, Painting & Graphic Arts |
| ✓ Dairy Products & Equipment | ✓ Plastic Household Products |
| ✓ Detergent & Household Chemicals | ✓ Promotion Giveaways |
| ✓ Electronics & Electricals | ✓ Sanitary ware & Accessories |
| ✓ Fashionwear & Accessories | ✓ Sports & Leisure Goods |
| ✓ Fresh, Frozen & Canned Foods | ✓ Textiles & Ready made Garments & Woolens |
| ✓ Furniture (Office & Home) | ✓ Toys, Games & Stationery |
| ✓ Gifts & Novelties | ✓ Watches & Clocks |

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2nd International Automotive Fair 2005
June 23-27
(Addis Ababa, Ethiopia)

The Fair would be of immense benefit for:

- Ø *Trucks, Bus, Van, Cars & Commercial Vehicles*
- Ø *Trailers and cargo bodies Logistic and Fleet Management*
- Ø *Part and accessories, Earth Moving Machineries*
- Ø *Model Cars (Antique)*
- Ø *Oil and Lubricant, Auto Glass*
- Ø *Motorcycle, Tyre and Battery, Industrial Parts.*

This Fair will focus the importance of information exchange and give attention to creating awareness on matters associated with the automotive supply sector and will also provide the participants an interactive platform for strategic alliance, technology transfer, joint venture, etc. and above all it would provide export-import tie-ups on a very large scale.

Further the Fair will also enable the participants to share information on enhancement of automotive technologies, bring into focus the importance of information exchange and give attention to creating awareness on matters associated with the automotive supply sector.

So grab the opportunity for your Business Development in this Country.

2005 Exhibition Calender **(Zimbabwe)**

Scholastica (Education, Careers and Training Exhibition)
Incorporating Professional Training and Consultancy –
(June 29 – July 1)

MINFENTRA (Mining, Engineering and Transport Exhibition) -
July 20 - 22 (Business Only)

Inter Shop – International Consumer Fair
(November 25-26)

GOLDEN OPPORTUNITY TO PROMOTE YOUR BUSINESS

Dear Members,

Its our proud privilege to inform you that our Chamber is now an "ISO 9001-2000 Certified Company" from RINA, Italy. We are also in the process of getting the status as "Joint Arab Chamber for India" representing 22 Arab countries.

You must be aware that being the service industry, we are sending circulars regularly to **Members-exporters** not only in India but to various Gulf & African Countries and also to various Diplomats, Chamber of Commerce, Export Promotion Council, Government department, Trade bodies, etc. etc.

Many of you must be eager to promote your business by establishing good contacts. Here comes an opportunity, which gives you exclusive recognition, an identity, publicity and good mileage as well....

We invite you to release your company's advertisement on our mailing envelopes, which will reach each and every corner of India, Gulf & African countries and that too at a very minimum cost.

The details are as follow:

Size	Rate	
B/W ½ Page 10 cm x 10 cm	Rs. 10,000/-	One insertion for circulation for one full month.
B/W Full Page 21 cm x 10 cm	Rs. 15,000/-	

Quantity: - 15,000 per month.

Hence **Grab this golden opportunity** and make yourself presence in local and International market.

Kindly send your confirmation along with matter and **Cheque in favour** of "Indo-African Chamber of Commerce & Industries".

Thanking you and assuring you the best of our attention always.

EASTERN PROVINCE INTERNATIONAL SUMMER FAIR 20TH - 26TH AUGUST 2005

Product Profile

.. Cutlery .. Carpets .. Garments .. Textile and Made ups .. Fabrics .. Ladies High Fashion & Children's and Gents wear .. Plastic .. Food & Beverages .. Leather Products .. Crystal Wear .. Toys .. Home Appliance .. Stainless Steel .. Stationery .. School Bags .. Perfumes .. Interior Furnishing .. Costume Jewellery .. Gift .. Electronics .. Gold Jewellery Cosmetics .. Sport Wear equipment .. Herbal Fashion and Beauty products .. Handicrafts & Antiques.

Venue

Dhahran International Expo Centre, Dammam

Location

Dammam Eastern Province, Saudi Arabia

Retail Sale Allowed